



WILSON BROWNE
COMMERCIAL LAW

Case Study: Fletcher King Howard Ltd

The Mergers and Acquisitions Team completed an acquisition for Fletcher King Howard Ltd in less than a week when pressure from the Bank meant that time was of the essence.

Fletcher King Howard Ltd acquired the project management, construction management, quantity surveying and building surveying divisions of Fletcher King Plc, a property services firm.

Initial consideration was nominal but the key feature of the deal with the pressure of time as the parent company wished to issue a statement to share holders prior to the Christmas break.

Heads of terms were agreed between vendor and purchaser on a Monday evening and the matter completed effectively in less than 72 hours. “We wanted to do this deal quickly and Wilson Browne Commercial Law were recommended to us. We were really pleased with the way things were dealt with by them” says Jonathan Howard who led the MBO.

Working closely with local accountants who provided financial due diligence the Mergers and Acquisitions Team at Wilson Browne Commercial Law were able to complete reviews of all necessary documentation and fully advise their clients in a deal which was crucial to both sides. The ability to work both pro-actively and re-actively in a deal is critical to the Team’s success for it’s clients.

For more information or to discuss
any merger or acquisition issues
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